

# TNNA 2009 Wholesale Member Application



The National NeedleArts Association

**Who is Eligible?** Wholesale Membership in the Association shall be open to any individual or legally constituted entity, providing a substantial part (greater than 25%) of its business is in the field of needlearts as manufacturer, importer, or wholesaler, or the bulk of whose business is in supplying bona fide retailers with needlearts-related products. The foregoing applies to domestic and international individuals and firms. Wholesale Members shall have the right to vote.

## 1 NEW or RENEWING MEMBER PLEASE CHECK APPROPRIATE BOX

New Member     Renewing Member     Member Number \_\_\_\_\_  
 Mr.    Mrs.    Miss    Ms.   (If new member) I was referred by: \_\_\_\_\_

Your Name \_\_\_\_\_

Company (Company names may be abbreviated.) \_\_\_\_\_

Mailing Address \_\_\_\_\_

City/State \_\_\_\_\_ Zip + 4 \_\_\_\_\_ Nation \_\_\_\_\_

Phone (    ) \_\_\_\_\_ Fax (    ) \_\_\_\_\_

Toll free # (    ) \_\_\_\_\_

E-mail \_\_\_\_\_ @ \_\_\_\_\_

Web \_\_\_\_\_

PLEASE LIST ADDITIONAL EMPLOYEES YOU WANT TO RECEIVE TNNA COMMUNICATION:

Name: \_\_\_\_\_ E-mail \_\_\_\_\_ @ \_\_\_\_\_

Name: \_\_\_\_\_ E-mail \_\_\_\_\_ @ \_\_\_\_\_

Name: \_\_\_\_\_ E-mail \_\_\_\_\_ @ \_\_\_\_\_

Name: \_\_\_\_\_ E-mail \_\_\_\_\_ @ \_\_\_\_\_

Name: \_\_\_\_\_ E-mail \_\_\_\_\_ @ \_\_\_\_\_

Completing this form serves management notice that you agree to be contacted by mail, phone, fax and e-mail.

## 2 MEMBERSHIP CLASSIFICATION CHECK ONE

- Designer (EG)
- Distributor (ED)
- Importer (EI)
- Manufacturer (EM)
- Publisher (EP)
- Wholesaler (EW)

## 3 PRINTED MEMBER DIRECTORY and TNNA WEB SITE LISTING

PROMOTE YOUR BUSINESS!

In 25 words or less, tell potential customers what you have to offer! This description will be included in the Membership Directory and on the TNNA Web site once your membership is approved. **Membership must be approved by January 1, 2009 to be included in the printed Membership Directory.**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## PRODUCT CATEGORIES-IMPORTANT!

### 4 PRIMARY PRODUCT

- (01) beads
- (02) bell pull hardware
- (03) buttons
- (04) Christmas items/accessories
- (05) computer services/software
- (06) cross-stitch/counted thread (e.g., accessories, books, kits, leaflets, charts, fabrics)
- (07) crewel work
- (08) display fixtures
- (09) distributors (e.g., accessories, bags, books, hoops, lights, magnifiers, needles, scissors)
- (10) doll accessories
- (11) embellishments
- (12) embroidery
- (13) finishing services
- (14) frames/framing supplies
- (15) furniture
- (16) jewelry
- (17) knitting/crochet (e.g., accessories, books, kits, machines/supplies, sweaters-finished/model program, yarns-classic/pure/mixed/synthetic, yarns-novelty)
- (18) laces/trims
- (19) needlepoint (e.g., accessories, antique tools, apparel, belts, books, canvas-unpainted, Christmas, computer-generated designs, eyeglass cases, handpainted designs, kits, purses, rugs, threads/yarns)
- (20) publisher (consumer, trade)
- (21) punchneedle
- (22) quilting
- (23) spinning
- (24) stitching fibers (e.g., classic, metallics, novelty, overdyed, ribbon)
- (25) videos/DVDs
- (26) weaving
- (27) wood products (e.g., boxes, hoops, knitting accessories, scroll frames, stands, stretcher bars)

**Check just ONE**

### 5 SECONDARY PRODUCT

- (01) beads
- (02) bell pull hardware
- (03) buttons
- (04) Christmas items/accessories
- (05) computer services/software
- (06) cross-stitch/counted thread (e.g., accessories, books, kits, leaflets, charts, fabrics)
- (07) crewel work
- (08) display fixtures
- (09) distributors (e.g., accessories, bags, books, hoops, lights, magnifiers, needles, scissors)
- (10) doll accessories
- (11) embellishments
- (12) embroidery
- (13) finishing services
- (14) frames/framing supplies
- (15) furniture
- (16) jewelry
- (17) knitting/crochet (e.g., accessories, books, kits, machines/supplies, sweaters-finished/model program, yarns-classic/pure/mixed/synthetic, yarns-novelty)
- (18) laces/trims
- (19) needlepoint (e.g., accessories, antique tools, apparel, belts, books, canvas-unpainted, Christmas, computer-generated designs, eyeglass cases, handpainted designs, kits, purses, rugs, threads/yarns)
- (20) publisher (consumer, trade)
- (21) punchneedle
- (22) quilting
- (23) spinning
- (24) stitching fibers (e.g., classic, metallics, novelty, overdyed, ribbon)
- (25) videos/DVDs
- (26) weaving
- (27) wood products (e.g., boxes, hoops, knitting accessories, scroll frames, stands, stretcher bars)

**Check ALL that apply**

After this side is complete, see Reverse Side for Required Business IDs and Payment Options →

## 6 COMPLETE THE FOLLOWING IF YOU ARE A NEW WHOLESALE MEMBER (required)

Wholesale Tax Number or Corporate Seal (stamp seal on application here).

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Describe company's product line and list brand names:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

List the name of at least three retail accounts your firm presently sells to (city and state):

Shop Name	City	State
Shop Name	City	State
Shop Name	City	State

**IMPORTANT:** Include literature about your product line; i.e., product labels, price sheets, catalogs, etc. along with this form. **Failure to include this information will result in a delay in processing your application.**



## 7 ANNUAL DUES

Wholesale Members pay dues for the fiscal year running from October 1 to September 30. The annual dues of a Wholesale Member firm are based on the sales volume of that firm during the previous year. Dues are not prorated.

### WHOLESALE MEMBERSHIP DUES:

#### For sales of:

\$0 to \$249,999	(\$225)	\$ _____
\$250,000 to \$499,999	(\$300)	\$ _____
\$500,000 to \$1 million	(\$450)	\$ _____
Over \$1 million	(\$850)	\$ _____

### + ADDITIONAL GROUP DUES FOR 2009:

<input type="checkbox"/> Needlepoint Group Dues	(\$25)	\$ _____
<input type="checkbox"/> Yarn Group Dues	(\$50)	\$ _____
<input type="checkbox"/> Counted Thread & Embroidery Group Dues	(\$30)	\$ _____

**TOTAL ENCLOSED** \$ \_\_\_\_\_



**Send application  
 (plus business IDs  
 if applicable)  
 with payment to:  
 TNNA**

1100-H Brandywine Blvd  
 Zanesville OH USA  
 43701-7303  
 Phone 740-455-6773  
 Fax 740-452-2552  
 TNNA.info@Offinger.com  
 www.TNNA.org

We will e-mail your membership confirmation once the membership has been activated (and mail your membership card later.)

### MISSION STATEMENT:

*The National NeedleArts Association advances its community of professional businesses by encouraging the passion for needlearts through education, industry knowledge exchange and a strong marketplace.*

## 8 METHOD OF PAYMENT

- Company Check    Cashier's Check/Money Order (Make checks payable to TNNA)  
 Debit    Credit    American Express    Discover    MasterCard    Visa

All payments in U.S. funds drawn on U.S. banks. \$25 fee charged for returned checks

Credit Card Account # \_\_\_\_\_

Exp. Date \_\_\_\_\_ Amt. to be charged \$ \_\_\_\_\_

Cardholder's Name (Print) \_\_\_\_\_

Authorized Signature \_\_\_\_\_

**Office Use Only** Rec'd \_\_\_\_\_ Amt \_\_\_\_\_ Ck# \_\_\_\_\_ Ackd \_\_\_\_\_