

TNNA 2011 Wholesale Member Application



The National NeedleArts Association

Who is Eligible? Wholesale Membership in the Association shall be open to any individual or legally constituted entity, providing a substantial part (greater than 25%) of its business is in the field of needlearts as manufacturer, importer, or wholesaler, or the bulk of whose business is in supplying bona fide retailers with needlearts-related products. The foregoing applies to domestic and international individuals and firms. Wholesale Members shall have the right to vote.

1 NEW or RENEWING MEMBER PLEASE CHECK APPROPRIATE BOX

New Member Renewing Member Member Number _____

Mr. Mrs. Miss Ms. (If new member) I was referred by: _____

Your Name _____

Company (Company names may be abbreviated.) _____

Mailing Address _____

City/State _____ Zip + 4 _____ Nation _____

Phone () _____ Fax () _____

Toll free # () _____

E-mail _____ @ _____

Web _____

LIST ADDITIONAL EMPLOYEES YOU WANT TO RECEIVE TNNA E-MAIL COMMUNICATION

(E-mail addresses must differ from above and from each other.)

Name: _____ E-mail _____ @ _____

Name: _____ E-mail _____ @ _____

Name: _____ E-mail _____ @ _____

Name: _____ E-mail _____ @ _____

Name: _____ E-mail _____ @ _____

Completing this form serves management notice that you agree to be contacted by mail, telephone, facsimile or e-mail by TNNA and/or its members. Further, completing this form serves as your consent for your information to be provided to exhibitors at TNNA events and included in TNNA's membership directory.

2 MEMBERSHIP CLASSIFICATION CHECK ONE

- Designer (EG)
- Distributor (ED)
- Importer (EI)
- Manufacturer (EM)
- Publisher (EP)
- Support Services (ES)
- Wholesaler (EW)

3 PRINTED MEMBER DIRECTORY and TNNA WEB SITE LISTING

PROMOTE YOUR BUSINESS!

In 25 words or less, tell potential customers what you have to offer! This description will be included in the Membership Directory and on the TNNA Web site once your membership is approved. **Membership must be approved by January 1, 2011 to be included in the Membership Directory.**

After this side is complete, see Reverse Side for Required Business IDs and Payment Options

PRODUCT CATEGORIES-IMPORTANT!

4 Main Product

- (00) accessories
- (01) beads
- (02) bell pull hardware
- (03) buttons
- (04) Christmas items/accessories
- (05) computer services/software
- (06) cross-stitch/counted thread (e.g., accessories, books, kits, leaflets, charts, fabrics)
- (07) crewel work
- (08) display fixtures
- (09) distributors (e.g., accessories, bags, books, hoops, lights, magnifiers, needles, scissors)
- (10) doll accessories
- (11) embellishments
- (12) embroidery
- (13) felting
- (14) finishing services
- (15) frames/framing supplies
- (16) furniture
- (17) jewelry
- (18) knitting/crochet (e.g., accessories, books, kits, machines/supplies, sweaters-finished/model program, yarns-classic/pure/mixed/synthetic, yarns-novelty)
- (19) laces/trims
- (20) needlepoint (e.g., accessories, antique tools, apparel, belts, books, canvas-unpainted, Christmas, computer-generated designs, eyeglass cases, handpainted designs, kits, purses, rugs, threads/yarns)
- (21) publisher (consumer, trade)
- (22) punchneedle
- (23) quilting
- (24) spinning
- (25) stitching fibers (e.g., classic, metallics, novelty, overdyed, ribbon)
- (26) videos/DVDs
- (27) weaving
- (28) wood products (e.g., boxes, hoops, knitting accessories, scroll frames, stands, stretcher bars)

Check just ONE

5 Additional Products

- (00) accessories
- (01) beads
- (02) bell pull hardware
- (03) buttons
- (04) Christmas items/accessories
- (05) computer services/software
- (06) cross-stitch/counted thread (e.g., accessories, books, kits, leaflets, charts, fabrics)
- (07) crewel work
- (08) display fixtures
- (09) distributors (e.g., accessories, bags, books, hoops, lights, magnifiers, needles, scissors)
- (10) doll accessories
- (11) embellishments
- (12) embroidery
- (13) felting
- (14) finishing services
- (15) frames/framing supplies
- (16) furniture
- (17) jewelry
- (18) knitting/crochet (e.g., accessories, books, kits, machines/supplies, sweaters-finished/model program, yarns-classic/pure/mixed/synthetic, yarns-novelty)
- (19) laces/trims
- (20) needlepoint (e.g., accessories, antique tools, apparel, belts, books, canvas-unpainted, Christmas, computer-generated designs, eyeglass cases, handpainted designs, kits, purses, rugs, threads/yarns)
- (21) publisher (consumer, trade)
- (22) punchneedle
- (23) quilting
- (24) spinning
- (25) stitching fibers (e.g., classic, metallics, novelty, overdyed, ribbon)
- (26) videos/DVDs
- (27) weaving
- (28) wood products (e.g., boxes, hoops, knitting accessories, scroll frames, stands, stretcher bars)

Check ALL that apply

6 COMPLETE THE FOLLOWING IF YOU ARE A NEW WHOLESALE MEMBER (required)

Wholesale Tax Number or Corporate Seal
(stamp seal on application here).

Describe company's product line and list brand names:

List the name of at least three retail accounts your firm presently sells to (city and state):

Shop Name _____	City _____	State _____
Shop Name _____	City _____	State _____
Shop Name _____	City _____	State _____

IMPORTANT: Include literature about your product line; i.e., product labels, price sheets, catalogs, etc. along with this form. Support Services applications must also include 3 letters of introduction from Wholesale Members.

Failure to include this information will result in a delay in processing your application.



7 ANNUAL DUES

Wholesale Members pay dues for the fiscal year running from October 1 to September 30. The annual dues of a Wholesale Member firm are based on the sales volume of that firm during the previous year. Dues cannot be prorated.

WHOLESALE MEMBERSHIP DUES:

For sales of:

\$0 to \$249,999	(\$225)	\$ _____
\$250,000 to \$499,999	(\$300)	\$ _____
\$500,000 to \$1 million	(\$450)	\$ _____
Over \$1 million	(\$850)	\$ _____

+ PRODUCT SEGMENT GROUP DUES FOR 2011:

<input type="checkbox"/> Needlepoint Group Dues	(\$40)	\$ _____
<input type="checkbox"/> Yarn Group Dues	(\$50)	\$ _____
<input type="checkbox"/> Counted Thread & Embroidery Group Dues	(\$30)	\$ _____

TOTAL ENCLOSED \$ _____

Join your Product Segment Group.

These groups are focused on promotion and events serving the segment they represent.

Counted Thread & Embroidery Group

Needlepoint Group

Yarn Group

Send application (plus business IDs if applicable) with payment to:

TNNA

1100-H Brandywine Blvd
Zanesville OH USA
43701-7303

Phone 740-455-6773

Fax 740-452-2552

TNNA.info@Offinger.com

www.TNNA.org

We will e-mail your membership confirmation once the membership has been activated.

8 METHOD OF PAYMENT Payment due at time of order.

- Check/Money Order (Make checks payable to TNNA)
 Debit Card Credit Card American Express Discover MasterCard Visa

All payments in U.S. funds drawn on U.S. banks. \$25 fee charged for returned checks

Credit Card Account # _____

Exp. Date _____ 3 Digit Security Code _____ Amt. to be charged \$ _____

Name on Card (Print) _____

Billing Address: _____

City _____ State _____ Zip _____

Authorized Signature _____

Office Use Only Rec'd _____ Amt _____ Ck# _____ Ackd _____